

2015 Shell India Press Releases

Shell IN

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1. APGDC, GDF SUEZ, SHELL AND GAIL SIGN MOUS FOR THE FLOATING LNG TERMINAL IN KAKINADA, ANDHRA PRADESH

Jan 16, 2015

New Delhi, January 16, 2015 – Andhra Pradesh Gas Distribution Corporation (APGDC), GDF SUEZ, Shell and GAIL announced that they have signed two separate Memorandums of Understanding (MOUs) for a floating LNG terminal in Kakinada Deep Water Seaport in Kakinada, Andhra Pradesh.

The first MOU is between APGDC, GDF SUEZ and Shell and supports the development of the terminal. APGDC (a JV company between the Government of AP and GAIL), GDF SUEZ and Shell will have 48%, 26% and 26% equity in the project respectively.

The second MOU is between GAIL, GDF SUEZ and Shell and covers both the sourcing of LNG and the marketing of the regasified LNG from the terminal. GAIL, GDF SUEZ and Shell will have 48%, 26% and 26% equity in the project respectively.

The Kakinada LNG terminal will use a state-of-the-art Floating Storage and Regasification Unit (FSRU) with a peak capacity of 5 million tonnes per annum (mtpa) with the provision to double the capacity. The proposed terminal will use high-end technology and will be one of the first of its kind in India. The Kakinada port was found suitable for a project of this nature owing to its availability of a natural break-water in the Hope Island – a barrier that protects against the impact of high seas.

Hon'ble Chief Minister of Andhra Pradesh Shri N Chandrababu Naidu who was witness to the MOU signing said, "I am fully committed to the project and am sure that these domestic and international partners who have come together under this MOU will bring the best expertise, technology and speediness from all over the world to complete the project within 18 months.

About the Kakinada LNG Terminal, he described it as a great opportunity in the development of a project that shall ensure continuous availability of Natural gas. In many countries FSRU based LNG project is the fastest and most cost-effective way to secure energy supply while bolstering the fight against climate change and air pollution. He pointed out that gas is the way to go as it dovetails world's concerns about climate change.

Considering the state and country's need for energy, Shri Naidu stated that opportunities for scaling up are huge. The Chief Minister also suggested that building such partnerships is important to develop projects with advanced technological capabilities.

Speaking on the occasion, the **Hon'ble Minister of State (Independent Charge) for Petroleum & Natural Gas, Mr Dharmendra Pradhan** said, "This project would be a significant boost to our economic churning and development. Such big infrastructure projects will become the beneficiary of two strong leaders both at the centre and state who are committed to support such large projects".

Speaking on the development, **Mr. B C Tripathi, Chairman & Managing Director, GAIL** (India) Limited said that "This is first of its kind LNG Terminal in India and would prove to be an important infrastructure for import of LNG on the eastern coast. Natural Gas is emerging as a significant fuel for economic development of the country and this FSRU based LNG Terminal will surely play a far reaching role in making natural gas available to various consumers in industrial, commercial and domestic sectors."

Speaking about the project, **Dr. Yasmine Hilton, Chairman, Shell Companies in India, said**, "Shell is pleased to contribute to this opportunity with our partners as a LNG terminal in Andhra Pradesh will help meet the energy demand in the region. Natural gas is uniquely positioned to help meet energy and environmental challenges and we are encouraged by the State's commitment to the project. We are grateful to the Chief Minister for taking this initiative forward."

Mr. Lucas Hautvast, CEO & President of GDF SUEZ Energy South Asia, Middle East & Africa, said, "GDF SUEZ, as one of the key stakeholders and strategic investors in Petronet LNG – the owner of India's first LNG terminal – has a long history in the country. Soon after its acquisition of a majority stake in the 1,000 MW Meenakshi coal-fired power project near Krishnapatnam port, the participation in the Kakinada LNG project confirms GDF SUEZ's confidence in the Indian energy growth potential.

We are excited to be part of the energy infrastructure development story that is taking shape in Andhra Pradesh and are proud to bring our experience in floating LNG to India for this first East coast terminal. We look forward to working with such prestigious partners as APGDC, GAIL and Shell to bring this project to fruition."

Notes to editors

About APGDC

APGDC has been established as a Joint Venture Company by GoAP (Government of Andhra Pradesh) and GAIL Gas Ltd., with 50% equity each.

The objective of the APGDC is to establish the regional gas pipeline distribution network and to develop city gas distribution in various major cities within the State of Andhra Pradesh and to develop infrastructure for import of Natural Gas in the eastern coast, to make the State of Andhra Pradesh a gas driven economy.

APGDC has been authorized by the regulator M/s PNGRB to lay, build, operate and expand cross country natural gas pipeline from Kakinada to Srikakulam having length of 301 Km for the mainline. The pipeline will cover 4 districts of Andhra Pradesh namely East Godavari, Vishakhapatnam, Vizianagaram and Srikakulam. APGDC is also in the process of obtaining authorisation to lay further pipelines within the state of AP and confident of further expansion in their activities.

About GAIL (India) Limited

GAIL (India) Limited is India's largest natural gas company having a market share of over 75% in natural gas transmission. Apart from natural gas transmission, distribution and processing, the Company has diversified business interests in LPG transmission, petrochemicals, city gas projects and Exploration and Production activities. The Company has presence in Egypt and China through city gas projects and in Myanmar in E & P. GAIL has recently acquired its first shale gas assets in the USA through its wholly owned US subsidiary GAIL Global (USA) Inc.

The subsidiary company has executed definitive agreements with Carrizo Oil & Gas Inc. based in Houston, Texas, to enter into an unincorporated joint venture, under which GAIL Global (USA) Inc. will acquire a 20% interest in Carrizo's Eagle Ford Shale acreage position. GAIL has set up a wholly- owned subsidiary company viz. GAIL Global (Singapore) Pte. Ltd. in Singapore.

The Company recorded a Turnover of Rs. 57,245 crore (US \$ 9.5 billion approx.) and Profit After Tax of Rs. 4,375 crore (US \$ 730 million approx.) in the year 2013-14.

GAIL owns and operates around 11,000 Km of high pressure cross country natural gas pipeline network and can handle 210 MMSCMD and is in the process of significantly increasing its pipeline network to reach every part of India.

Within the next two to three years, GAIL will have a pan-India natural pipeline infrastructure spanning over 14,500 km and can handle volumes over 300 MMSCMD GAIL is the owners' Operator of the 5 MMTPA LNG Terminal of RGPPL at Dabhol in Western Coast of India and spread a huge network of pipeline network to take natural gas to customers across the country.

About Royal Dutch Shell

Shell is the leading international oil company (IOC) for integrated gas, which comprises LNG and GTL. We hold the largest equity share of LNG capacity among IOCs. Floating LNG is the latest in a line of Shell achievements in developing new technologies for the oil and gas industry, reinforcing our leadership in technology and innovation that adds value.

We have been developing GTL technology since the 1970s, and built the world's first commercial GTL plant in Bintulu, Malaysia in 1993. Since then, we have continued to build on our expertise. In 2011, we started production at the world's largest GTL plant, Pearl, in Qatar.

Shell is one of the largest and most diversified international investors in India's energy sector. It is the only global major to have a fuel retail license in India. Besides being a major private sector supplier of crude, products, chemicals and technology to public/private sector oil companies, Shell also has key interests in lubricants, bitumen and aviation and marine products while operating an LNG receiving and re-gasification terminal, as well as a significant technology centre and a financial business services centre.

About GDF SUEZ

GDF SUEZ develops its businesses (power, natural gas, energy services) around a model based on responsible growth to take up today's major energy and environmental challenges: meeting energy needs, ensuring the security of supply, fighting against climate change and maximizing the use of resources. The Group provides highly efficient and innovative solutions to individuals, cities and businesses by relying on diversified gas-supply sources, flexible and low-emission power generation as well as unique expertise in four key sectors: independent power production, liquefied natural gas, renewable energy and energy efficiency services.

In India, GDF SUEZ is present in the electricity and gas value chains, with existing investments in LNG, Power generation, and Infrastructure/Engineering services, and has recently opened its South Asia development office in the National Capital Region of New Delhi.

GDF SUEZ employs 147,400 people worldwide and achieved revenues of €81.3 billion in 2013. The Group is listed on the Paris and Brussels stock exchanges and is represented in the main international indices: CAC 40, BEL 20, DJ Euro Stoxx 50, Euronext 100, FTSE Eurotop 100, MSCI Europe and Euronext Vigeo (World 120, Eurozone 120, Europe 120 and France 20).

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2. SHELL BECOMES HYUNDAI'S RECOMMENDED PREFERRED AFTERMARKET OIL SUPPLIER FOR ANOTHER FIVE YEARS

Feb 02, 2015

Branded motor oils manufactured by Shell will continue to be recommended in Hyundai workshops and made available to customers in over 70 countries including India

New Delhi, February 2, 2015: Shell Lubricants and Hyundai Motor Company (HMC) today announced the renewal of their collaboration for Shell to be recommended as the preferred aftermarket motor oil supplier for Hyundai vehicles worldwide for another five years.

In India, the recommendation covers a range of Shell Helix products including Shell Helix HX6 AH 5W30, Shell Helix HX5 AH 15W40, Shell Helix HX5 D AH 15W 40 and Shell Helix HX3 AH 15W40. The agreement also includes co-branded motor oils available in markets in Asia such as China, India or Indonesia as well as Brazil in South America, with new markets to be added in Europe soon.

Commenting on the association, **Nitin Prasad, Managing Director, Shell Lubricants India, said**, "Shell Lubricants is proud to collaborate and extend their partnership with Hyundai as their preferred aftermarket oil supplier. This agreement means we will continue to supply and jointly develop high-quality motor oils for Hyundai customers underpinned by Shell's technology leadership. Through this collaboration, we aspire to create value for Hyundai customers – be it in products, aftermarket services, marketing or technology."

Takuklm, Executive Vice President and Chief Operating Officer at Hyundai Motor Company, said "This agreement with Shell is broad in scope, supporting the needs of our global aftermarket supply chain, as well as giving rise to new technical collaborations and joint marketing initiatives. The common factor in all of these activities is our desire to maximise customer satisfaction in the aftermarket experience. Shell will be a leading partner for us as we implement and enhance our aftermarket strategy over the coming years, helping to drive the qualitative growth of the international Hyundai business."

Shell Lubricants has been associated with Hyundai in India since 2008. With Shell's nationwide reach, Shell Lubricants has been supplying to Hyundai workshops across the length and breadth of the country. Shell also supports the end customers of Hyundai India through many attractive offers during the various Service Camp initiatives like the Hyundai Free Car Care Clinic. In India, they are also the sole sponsors of the National Skill Olympics which is targeted towards upskilling the technicians and service advisors at the Hyundai workshops.

Shell and Hyundai are also collaborating on the race track. In 2014, Shell and Hyundai Motorsport became technical partners in the FIA World Rally Championships. Shell and Hyundai will also continue to collaborate on technology and innovation – developing new motor oil formulations to meet the needs of Hyundai's expanding range of vehicles.

ABOUT SHELL LUBRICANTS

The term "Shell Lubricants" collectively refers to Shell Group companies engaged in the lubricants business. Shell sells a wide variety of lubricants to meet customer needs across a range of applications. These include consumer motoring, heavy-duty transport, mining, power generation and general engineering. Shell's portfolio of lubricant brands includes Shell Helix, Pennzoil, Quaker State, Shell Rotella, Shell Tellus and Shell Rimula. We are active across the full lubricant supply chain. We manufacture base oils in eight plants. Blend base oils with additives to make lubricants in over 50 plants, distribute, market and sell lubricants in over 100 countries.

We also provide technical and business support to customers. We offer lubricant-related services in addition to our product range. These include: Shell LubeMatch –the market leading product on-line recommendation tool, Shell LubeAdvisor - helps customers to select the right lubricant through highly trained Shell technical staff as well as online tools, and Shell LubeAnalyst - an early warning system that enables customers to monitor the condition of their equipment and lubricant, helping to save money on maintenance and avoid potential lost business through equipment failure.

Shell's world-class technology works to deliver value to our customers. Innovation, product application and technical collaboration are at the heart of Shell lubricants. We have lubricants research centres in China, Germany, Japan (in a joint venture with Showa Shell), and the USA. We invest significantly in technology and work closely with our customers to develop innovative lubricants. We have a patent portfolio with 150 + patent series for lubricants, base oils and greases; more than 200 scientists and lubricants engineers dedicated to lubricants research and development.

Customer benefits include lower maintenance costs, longer equipment life and reduced energy consumption. One of the ways we push the boundaries of lubricant technology is by working closely with top motor racing teams such as Scuderia Ferrari. These technical partnerships enable us to expand our knowledge of lubrication science and transfer cutting-edge technology from the racetrack to our commercial products.

ABOUT SHELL LUBRICANTS INDIA

Shell is one of the most diversified international oil company in India's energy sector. It is a major private sector supplier of crude products and chemicals to India. With over 3000 staff in the country, Shell has a significant Technology center, a financial business services center and operates an LNG receiving and re-gasification terminal. It also has a downstream business marketing fuels, lubricants and specialty products. Shell Lubricants' India operation is part of Shell's long-term commitment to India and its support for the country's increasing energy needs. Shell Lubricants' customers in India include Wartsila, Maruti Suzuki, Hyundai, Ford and Thermax.

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3. SHELL'S MOST ADVANCED MOTORCYCLE OIL NOW IN INDIA

Feb 20, 2015

Introduces the revolutionary Gas-To-Liquid technology for the biking segment at India Bike Week: Offers Shell Advance Ultra with PurePlus Technology made from natural gas.

Goa, February 20, 2015: Shell Lubricants, the global market share leader in finished lubricants, today announced the launch of its next generation bike oil, **Shell Advance Ultra with PurePlus Technology** - company's most advanced motorcycle oil ever, developed from natural gas. The grand unveiling of the product was organised at Asia's biggest biking festival - India Bike Week being held at Vagator, Goa.

Continuing the legacy of producing premium motor oils, Shell Advance Ultra PurePlus Technology is manufactured through a revolutionary Gas-to-Liquid (GTL) process that converts natural gas into a crystal-clear base oil with virtually none of the impurities which are found in crude oil.

Speaking at the launch, **Nitin Prasad, Managing Director, Shell Lubricants India** said: "We are proud to launch Shell Advance Ultra with PurePlus Technology - a revolutionary motorcycle oil which is a great testimony of Shell's 'from-track-to-road' philosophy. We invest more than any other oil company in research and development. Thus, we are able to leverage our technological leadership and innovation in the lab and on the track and transfer them into a product for everyday use on the road.

With an ever increasing number of motorcycles on Indian roads, we believe Shell Advance Ultra with PurePlus Technology will improve the riding experiences of the bikers, given the varied climatic and geographical conditions in the country."

"Shell Lubricants is first-to-market with products developed through the revolutionary Gas-to-Liquid (GTL) technology. Shell Advance Ultra with PurePlus Technology possesses unsurpassable viscosity stability, that helps protect bike's engine even in the toughest conditions. A more efficient engine means better power transmission.

Developed over 40 years of research at the Pearl GTL plant in Qatar, this technology enables us to produce a crystal-clear base oil from natural gas that is virtually free of the impurities that are a norm with mineral oil-based lubricants. "said **Akhil Jha**, **Vice President**, **Technical**, **Shell Lubricants India**.

"Furthering Shell's formidable track record as a trusted fuels and lubricants partner, we are delighted to launch our most advanced motorcycle oil today at the India Bike Week. We at Shell Lubricants believe that ingenuity, technology breakthroughs and innovation hold the key to unlocking the energy consumers' need to power their lives in the years ahead.

With the launch of Shell Advance Ultra, we aim to provide bikers across country a clean bike engine with better protection and an optimised, more efficient power transmission that can further contribute to their perfect riding experience." said **Mansi Tripathy, Chief Marketing Officer, Shell Lubricants India**.

Also present at the launch, **Alisha Abdullah, India's first and only female superbike racer**, said "I am personally very excited for the launch of Shell Advance Ultra with PurePlus Technology. Since this is made by converting natural gas to liquid, hence, the technology makes it the purest oil ever. This will help every biker to derive the maximum power from their bikes. I can't wait to use it."

Shell PurePlus Technology is a revolutionary process to design pure, synthetic base oil which delivers higher levels of cleansing and protection. It is produced at the Pearl Plant in Qatar; a partnership between Shell and Qatar Petroleum.

It begins with the extraction of natural gas from Qatar's North Field - the world's largest natural gas field. In a gasifier, methane reacts with pure oxygen to produce synthesis gas. The synthesis gas then enters one of 24 reactors at the plant, where chains of hydrocarbons are rearranged and transformed into a liquid base oil virtually free of all the impurities found in crude oil.

Shell Advance Ultra with PurePlus Technology will be available throughout the Asia-Pacific region starting this year with a price tag of INR 827 in India.

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About Shell Lubricants

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About Shell Lubricants India

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Shell Lubricants' India operation is part of Shell's long-term commitment to India and its support for the country's increasing energy needs. Shell Lubricants' customers in India include Wartsila, Maruti Suzuki, Hyundai, Ford and Thermax.

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4. SHELL EXPANDS IN INDIA WITH NEW GLOBAL IT CENTRE

Mar 04, 2015

Shell India Markets Pvt. Ltd. today announced the creation of an in-house global information technology centre in Bangalore, India, which is expected to provide employment opportunities for several thousand IT professionals by 2020.

Shell will invest in the centre, which will form an integral part of Shell's global IT project delivery and support network. The investment stems from a review of Shell's global IT projects and selected operations support capability that places greater emphasis on delivering projects inhouse. Shell plans to begin operations at the centre later this year.

"I am pleased to announce the creation of the Shell IT centre in Bangalore. This move will deliver benefits to Shell and India for decades to come," said Dr. Yasmine Hilton, Chairman of Shell Companies in India. "We aim to attract the brightest and the best talent in the industry and provide opportunities for them to build world-class business solutions. This is good news for Shell and for India."

Bangalore was selected because of its competitiveness and the availability of a skilled, diverse IT talent pool covering the broad range of skills and disciplines that Shell needs worldwide. The centre will provide IT services to all of Shell's businesses – Upstream, Downstream and Projects & Technology – as well as associated support functions.

Employment opportunities at the centre will be announced in the near future on the Shell India website, **www.shell.in**.

"This is an important development for Royal Dutch Shell," said Harry Brekelmans, Shell's Projects & Technology Director. "Bangalore's significant IT talent will improve our ability to provide top-quality IT project delivery and selected operations support around the world. We look forward to further building on Shell's close links with Bangalore."

Shell already has a Projects and Technology Centre in Bangalore (STCB), employing over 1,000 scientists and engineers, which is part of its Projects & Technology business. In 2016, STCB will move to a purpose-built, dedicated campus, spread over 52 acres near Devanahalli, close to Bangalore International Airport. Shell also has a Business Operations Centre based in Chennai, where over 2,000 employees provide business and financial support to Shell companies worldwide.

Shell India has a growing lubricants and retail business and is present in integrated gas through its liquefied natural gas (LNG) regasification plant and port in Hazira. Shell recently signed a Memorandum of Understanding with the Andhra Pradesh Gas Development Corporation, GDF Suez and GAIL on a Floating Storage Regasification Unit (FSRU) project in Kakinada in the state of Andhra Pradesh.

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Notes to Editors:

About Shell India Markets Pvt. Ltd.

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Royal Dutch Shell plc

Royal Dutch Shell plc is incorporated in England and Wales, has its headquarters in The Hague and is listed on the London, Amsterdam, and New York stock exchanges. Shell companies have operations in more than 70 countries and territories with businesses including oil and gas exploration and production; production and marketing of liquefied natural gas and gas to liquids; manufacturing, marketing and shipping of oil products and chemicals and renewable energy projects. For further information, visit <u>www.shell.com</u>.

5. SHELL ANNOUNCES THE WINNERS OF SHELL JUNIOR NATIONAL SCIENCE SCHOLARSHIP 2014-15

Mar 18, 2015

Exam witnessed participation of about 15,000 students from 20 cities in India. Students from Bengaluru, Lucknow & Delhi students emerge as National Winners.

New Delhi, March 16, 2015 –Shell, one of the most diversified international investors in India's energy sector, among all global integrated oil companies, has announced winners of its third "Shell Junior National Science Scholarship" programme 2014-2015. Shell Junior National Science Scholars programme recognises young people with exceptional talent. It aims to inspire students to focus on science and environment. About 15, 000 students of Class IX and X from 650 schools participated in the online examination across 20 cities this year. This number is twice that of the students who participated last year.

The students from Delhi Public School, Bengaluru North, St. Mary Inter College, Lucknow and Apeejay School, Pitampura, Delhi emerged as the national winners of the scholarship programme. These national winners are selected from the 20 regional winners. All the winners along with their mentor science teachers will be felicitated at an award ceremony in Delhi scheduled later next month.

On the announcement of the results, **Dr. Yasmine Hilton, Chairman, Shell Companies in India said**, "I congratulate all the students for participating in this examination and hope it encourages children to pursue higher studies and a career in science and technology. Shell is at the forefront in raising awareness on energy, sustainability and the environment. The Shell Junior National Science Scholarship aims to inspire students to think about these contemporary issues and encourage them to become the innovators of tomorrow."

The online examination took place in January and February. The students were tested in Physics, Chemistry, Maths, and General Knowledge focussing on Energy. The examination followed the pattern of objective type of questions with one subjective question to act as a tiebreaker and to determine the student's aptitude and motivation for science. The 20 regional winners, one from each city, will receive a one-time scholarship amount of Rs. 50,000. Three toppers from the twenty regional winners will additionally receive the National Level Award of Rs. 75,000.

NOTES TO EDITORS

About Shell India

Shell is one of the most diversified international oil company in India's energy sector. It is a major private sector supplier of crude products and chemicals to India. With over 3000 staff in the country, Shell has a significant technology centre, a financial business services centre and operates a joint venture LNG receiving and re-gasification terminal. Earlier this year, it signed MOUs for a floating LNG terminal in the country.

Shell also has a downstream business marketing fuels, lubricants and specialty products. It recently announced creation of an in-house global IT centre in Bengaluru.

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6. SHELL INDIA FELICITATES WINNERS OF THE THIRD EDITION OF SHELL JUNIOR NATIONAL SCIENCE SCHOLARSHIP

Apr 09, 2015

Nearly 15,000 students across 20 Indian cities participated in the examination. Students from Bengaluru, Lucknow & Delhi emerge as National Winners. Survey report compiling perception of 13,000 students on energy and sustainability in India launched.

New Delhi, April 09, 2015: Shell, one of the most diversified international investors in India's energy sector, among all global integrated oil companies, today announced winners of its "Shell Junior National Science Scholarship" programme 2014-2015. Shell Junior National Science Scholars programme recognises young students with exceptional talent.

In its third edition, the Shell Junior National Science Scholarship witnessed participation of nearly 15,000 students from Class IXth and Xth across 650 schools, which is more than twice the number of students that participated last year. 20 national and regional winners were felicitated by Dr. Yasmine Hilton, Chairman, Shell Companies in India. The ceremony was also graced by Mr. Narendra Taneja, National Convenor, Energy Cell, BJP and Mr. Chris Dain, First Secretary Trade & Investment North India, British High Commission.

In line with its objective of celebrating and inspiring the creative potential of young minds, Shell India, plans to nurture students for future challenges through this platform. This flagship programme, started in 2012, is aimed at engaging the youth of India - leaders, scientists and innovators of the future - on topics of energy, environment and sustainable development.

On this occasion, Dr. Yasmine Hilton, Chairman, Shell Companies in India said, "*I am delighted to felicitate the winners of Shell Junior National Science Scholarship 2014 programme. We have achieved a new milestone by reaching out to nearly 15,000 students across India. Shell has always been at the forefront of creating awareness of energy related challenges and driving thought leadership in sustainability. The Shell Junior National Science Scholarship plays a key role in supporting such an effort. Through this programme, we aim to encourage young students to consider a career in science and technology."*

Commenting on the initiative, Mr. Narendra Taneja, National Convenor, Energy Cell, BJP, said "It is heartwarming to see that the country has such a vast pool of talent. I congratulate all the winners and encourage them to take up science and energy as a career path for India's sustainable future. I appreciate that a company like Shell has taken this initiative in guiding and nurturing these future scientists and innovators."

At the award ceremony, Dr. Hilton also unveiled a report on 'Energy Sustainability and Conservation', which is a compilation of the survey done amongst 13,980 students. The report was prepared to assess students' perception of energy and sustainability in India on topics related to usage of existing resources, government and policy support towards energy efficiency and attitude of people towards energy efficiency and conservation. The survey was conducted to evaluate the youth's understanding of pertinent energy issues and also build awareness around criticality of the issues.

Yash Dixit (Delhi Public School, Bangalore North, Bengaluru), Sarthak Singh (St Mary Inter College, Lucknow) and Kushagra Juneja (Apeejay School, Pitampura, New Delhi) were announced as national winners of the scholarship. Kushagra Juneja is a second time winner of Shell Junior National Science Scholarship having won the scholarship last year as a class IX student.

The online examination took place between January and February and tested students across Physics, Chemistry, Maths, and General Knowledge with a special focus on Energy. The examination constituted objective-type questions with one subjective question to act as a tie-

breaker and to determine the students' aptitude and motivation for science. 17 regional winners, one from each city, will receive a one-time scholarship amount of Rs. 50,000 while three national winners will receive the National Level Award of Rs. 1,25,000.

NOTES TO EDITORS

About Shell India

Shell is one of the most diversified international oil company in India's energy sector. It is a major private sector supplier of crude products and chemicals to India. With over 3000 staff in the country, Shell has a significant technology centre, a financial business services centre and operates a joint venture LNG receiving and re-gasification terminal. Earlier this year, it signed MOUs for a floating LNG terminal in the country. Shell also has a downstream business marketing fuels, lubricants and specialty products. It recently announced creation of an in-house global IT centre in Bengaluru.

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7. JUST A LOAD OF HOT AIR? NEW STUDY REVEALS 49% OF INDIANS BELIEVE 'BURPING' THEIR CARS WILL SAVE FUEL

Apr 11, 2015

69% believe warming up the engine saves them fuel 51 per cent don't know the difference between a mineral and synthetic engine oil/lubricant.

New Delhi, April 11, 2015: A new study released today uncovers the extraordinary lengths Indians are willing to go to in order to save fuel and cut their driving costs.

The Shell Fuel Economy Fact or Fiction Report, which analyses the behaviour of 1,000 Indian drivers aged 18 to 40, reveals that while 83% see being fuel efficient as important, 68% admit they don't know how. This causes 54% of those who are unsure to feel anxious about fuel efficiency, leading many to believe and practice a collection of peculiar fuel saving myths.

The research shows 95% of drivers turn on the air conditioning instead of winding down their windows to avoid wind resistance. Whilst 92% warm up the engine before they drive, more than two thirds (69%) believe this same myth will save them fuel. More shockingly almost half (49%) also believe 'burping' their cars to release air pockets in the tank does the same trick.

Commenting on the findings, **Ravi Sundararajan, General Manager, Shell Retail India** says: "The Shell Fuel Economy Fact or Fiction Report shows just how important saving fuel is for Indian motorists, along with the incredible ways they employ to be more fuel efficient. Some of the beliefs revealed through the study were actually wasting fuel rather than helping to conserve it. It becomes pertinent that awareness about wasteful practices is highlighted."

To help sort fact from fiction, Shell is out to turn the nation's myth-followers into fuel efficiency pros – both through using fuels like Shell that are scientifically designed to last longer and by demonstrating more effective ways to drive smartly.

Adding to the findings of the report, **Nitin Prasad, Managing Director, Shell Lubricants India** said: "When it comes to fuel efficiency, the exciting news is that the importance of maintenance and change of engine oil/lubricants is not lost on Indian drivers. The report shows that drivers are choosing high quality lubricants to improve engine performance and fuel efficiency, but many do not know the difference between a mineral and a synthetic engine oil lubricant and the varying benefits thereof. The Indian customer is receptive to new technology and the report shows that innovation in oil is considerably needed".

"We believe synthetic motor oils can play a crucial role in improving fuel economy. A simple equation arises; cleaner engines mean smoother drive that translates into higher fuel efficiency. With this thought, Shell developed the Shell PurePlus Technology which is even a step further of the synthetic technology that exists in the market today.

This is a patented process, developed over 40 years of research, which converts natural gas into crystal-clear base oil. Our car engine oil Shell Helix Ultra and bike engine oil Shell Advance Ultra are formulated with this advanced GTL technology and address the motorists' fuel efficiency challenges," he added.

Drivers are looking to scientists (81%) and engineers (82%) to help them save fuel and energy in the future, and Shell is calling on the next generation of Indian's science and engineering talent to lead the way.

Students from M.N.M Jain Engineering College, K.J. Somaiya College Of Engineering, Government Engineering College Barton Hill, Sir M Visvesvaraya Institute of Technology, RV College of Engineering, Indian Institute of Technology - Banaras Hindu University, Birla Institute of Technology and Science (BITS), VIT University, Pandit Deendayal Petroleum University competed in Shell Eco-marathon Asia 2015 and busted some of the prevalent myths through their experiences at the mileage challenge.

The Shell Fuel Economy Fact or Fiction Report also reveals that the confusion on the road is in stark contrast to what goes on inside the nation's homes. Indeed, whilst 86% of people say they frequently turn off the lights to save energy when leaving the house, only 59% would frequently remove excess weight from the boot of the vehicle to help save fuel.

To learn more about Shell Eco-marathon and discover top tips on how to make your fuel last longer, **visit here**

Notes to Editors

For the full findings of the Shell Fuel Economy Fact or Fiction Report or to arrange an interview, please contact:

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About the Shell Fuel Economy Fact or Fiction Report

The Shell Fuel Economy Fact or Fiction Report was commissioned by Shell and conducted by independent research firm Edelman Berland in December 2014. It used an online questionnaire with a nationally representative sample of 1,000 Indian drivers aged 18 to 40.

About Shell Eco-marathon

Shell Eco-marathon began in 1939 at a Shell research laboratory in the United States as a friendly wager between scientists to see who could get the most miles per gallon from their vehicle. The winner of that contest barely achieved 50 mpg (21 km/l), and from these humble origins, a more organized competition evolved. In 1985 in France, Shell Eco-marathon as we know it today was born.

In April 2007, the Shell Eco-marathon Americas event was launched in the United States, and in 2010, the inaugural Shell Eco-marathon Asia was held in Malaysia. Malaysia hosted Shell Eco-Marathon Asia until 2013. Since 2014, the event is being held in Manila, Philippines, which will continue to host the event until 2016.

About Shell India

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About Shell Lubricants

The term "Shell Lubricants" collectively refers to Shell Group companies engaged in the lubricants business. Shell sells a wide variety of lubricants to meet customer needs across a

range of applications. These include consumer motoring, heavy-duty transport, mining, power generation and general engineering. Shell's portfolio of lubricant brands includes Pennzoil, Quaker State, Shell Helix, Shell Rotella, Shell Tellus and Shell Rimula. We are active across the full lubricant supply chain. We manufacture base oils in eight plants, blend base oils with additives to make lubricants in over 50 plants, distribute, market and sell lubricants in over 100 countries.

We also provide technical and business support to customers. We offer lubricant-related services in addition to our product range. These include: Shell LubeMatch –the market leading product on-line recommendation tool, Shell LubeAdvisor - helps customers to select the right lubricant through highly trained Shell technical staff as well as online tools, and Shell LubeAnalyst - an early warning system that enables customers to monitor the condition of their equipment and lubricant, helping to save money on maintenance and avoid potential lost business through equipment failure. Shell's world-class technology works to deliver value to our customers.

Innovation, product application and technical collaboration are at the heart of Shell lubricants. We have leading lubricants research centres in China, Germany, Japan (in a joint venture with Showa Shell), and the USA. We invest significantly in technology and work closely with our customers to develop innovative lubricants. We have a patent portfolio with 150 + patent series for lubricants, base oils and greases; more than 200 scientists and lubricants engineers dedicated to lubricants research and development.

Customer benefits include lower maintenance costs, longer equipment life and reduced energy consumption. One of the ways we push the boundaries of lubricant technology is by working closely with top motor racing teams such as Scuderia Ferrari. These technical partnerships enable us to expand our knowledge of lubrication science and transfer cutting-edge technology from the racetrack to our commercial products.

View the full infographic here

8. SHELL CHAMPIONS ROAD SAFETY IN INDIA AND ACROSS ASIA

May 06, 2015

Getting road safety right is a priority for Shell in India and in the other countries where we operate

Thousands of Shell staff and contractors across India as well as Asia took part in safety roadshows and hands-on demonstrations at their offices and facilities today to mark Shell's Safety Day. Held annually, the global safety day aims to strengthen the safety culture across the company. This year, several activities across the region centred on road safety in the community, in support of the United Nations Global Road Safety Week which falls on 4-10 May 2015.

Getting road safety right is a priority for Shell – and a serious challenge. Besides enforcing Shell's global road safety standards at their workplaces, Shell works with communities and global partners to improve road safety in the countries where it operates.

In India, Royal Dutch Shell is one of the largest and most diversified international investors in its energy sector. The Company enforces its road safety standards across all businesses. From delivery of fuel to customer, delivery of equipment to construction projects, or travel to meetings, safe road transport is integral to Shells' business.

To address this challenge, Shell India aims at keeping its drivers safe through training programmes, by enforcing global road safety standards. Project Humrahee is one of the many initiatives of Shell which intends to identify quality drivers and provide training to them. The objective is to create a pool of competent drivers. The drivers undergo various levels of defensive driving training and are also given professional accreditation through the programme.

Shell was acknowledged in India for its excellent road safety practices deployed in operations. Now with the project HumRahee, statistics have demonstrated that Shell has made exponential progress in the area of road safety, recognising there is always more to do.

In line with its objective of promoting awareness on road safety to its stakeholders, Shell partners with schools to impart a 6-weeks training programme to students aged 10 to 14 years. The programme has been conducted in 19 schools in 6 cities covering more than 3000 students. The training workshop is a series of activities including creative artwork, role plays, group discussions, debates, audio-visual sessions and outdoor demonstrations. The objective of the program is not only to help children learn about road safety, but make it a part of their everyday practice.

On these initiatives, Dr. Yasmine Hilton, Chairman, Shell Companies in India, said "It is crucial to put safety first and find practical solutions to reduce the number of preventable accidents. This goes beyond just following rules and procedures, it's about a culture of personal ownership and intervention across the whole organisation that keeps everybody safe."

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9. SHELL LAUNCHES PREMIUM PERFORMANCE PETROL 'SHELL V-POWER' IN INDIA

May 07, 2015

Bangalore, May 07, 2015: Shell India today announced the launch of 'Shell V-Power', its premium performance petrol, across all its major outlets in India. Inspired by Shell's technological innovations for Ferrari, Shell V-Power petrol has a unique double action formulation designed to actively clean the engine and protect vital engine parts to help deliver more power. Shell V-Power petrol is currently available at Shell outlets in Bangalore, Mysore, Chennai, Ahmedabad, Rajkot, Baroda, Surat and Pune.

Commenting on the launch, Mr. Ravi Sundararajan, General Manager, Shell Retail India said, "We are delighted to bring Shell V-Power to India, a globally acknowledged and successful fuel which has already marked its presence in 67 countries around the world. The advanced technology of Shell V-Power is designed to enhance the responsiveness of the engine by aiding it in performing to its potential.

At Shell we know that all fuels are not the same which is why we are committed to making better fuels for our customers and their cars. Our customers have appreciated the quality of fuels at Shell, and V-Power will replace the existing Shell Super brand of premium petrol."

Ms. Mae Ascan, Senior Fuels Scientist, Shell Projects and Technology said "Shell V-Power goes through rigorous testing both in the lab and at the track, before it ever makes its way to the market. Shell's technical partnership with Ferrari has given us the environment to test Shell V-Power fuels in extreme conditions; providing us with a better understanding of what will deliver improved power and performance."

Shell has more than a century of experience in fuels innovation and development, with approximately 120 fuels scientists and specialists across the globe working on it.

Shell's technical partnership with Ferrari assists Shell in developing Shell V-Power fuels to meet the highest possible standards. Shell V-Power contains 99% the same types of compounds found in the Shell V-Power race fuel being used by Scuderia Ferrari in the 2013 FIA Formula One World Championship.

Shell V-Power fuels are the result of over 60 years of inspiration, innovation and shared passion for performance with Ferrari in the motorsports arena. Shell invests approximately 21,000 hours a year into research and development to give Scuderia Ferrari the competitive edge in Formula One.

10. SHELL AND NWO TO OPEN ADMISSIONS IN INDIA FOR FOURTH BATCH OF PHD POSITIONS IN THE NETHERLANDS

Jun 06, 2015

Committed to invest about Euro 45 million to fully fund the PhDs of 75 motivated, highly educated computational science experts at some of the best universities in the Netherlands. Five-year programme started in 2012 to fund 75 PhD positions for Indian students

June 5, New Delhi: Shell and The Netherlands Organisation for Scientific Research (NWO) will open admissions for the fourth batch of their PhD scholarship programme in July 2015. The five-year Computational Sciences for Energy Research (CSER) initiative, started in 2012, is supported with a commitment of about Euro 45 million from Shell and the NWO.

Fifty-five students have joined the PhD programme, part of the CSER initiative, to date and there are 20 more places to fill in 2015-2016. The ongoing partnership with NWO, the national Research Council, will provide post graduate doctorate scholarships for a total of 75 Indian students at leading institutes in The Netherlands.

The aim of this programme is to develop new talent in the computational sciences who can help to deliver innovative technology solutions for the world's energy challenges. Successful scholarship applicants will have a chance to work with Shell after finishing their programme. They will be offered jobs at Shell's Technology Centre in Bengaluru— one of Shell's three global hubs for technology in addition to Houston and Amsterdam. The students will also have the opportunity to pursue an internship at Shell R&D labs in The Netherlands during the course of their PhD studies.

Commenting on the programme Mr. Harry Brekelmans, Executive Committee member and Projects & Technology Director, Royal Dutch Shell, said: "Technical and competitive IT is a core part of our technology capability. It enables us to make better decisions and more efficiently manage our assets. Only the brightest and best minds, along with cutting edge hardware, will allow us to handle ever increasing volumes of data to deliver the energy that society relies on."

Shell, one of the largest and most diversified international investors in India's energy sector, is increasing its focus on computational research to deliver technologically innovative solutions to boost exploration and recovery, develop new algorithms to improve smart grids, and to come up with new concepts in battery technologies.

Dr. Yasmine Hilton, Chairman, Shell Companies in India, added: "Clean and sustainable energy is a major concern for nations across the globe. This initiative was launched to establish a strong relationship between Shell and professional elite of Computational Science to address the world's energy challenge. Partnering with The Netherlands, we are tapping into India's talent pool to identify the brightest candidates who can partner with Shell in this journey."

Said Dr Christa Hooijer, Director of the Foundation for Fundamental Research on Matter (FOM), from the Netherlands Organisation for Scientific Research (NWO): "The CSER initiative is making a large contribution to the knowledge base in computational science. It is also further strengthening ties between India and The Netherlands, by establishing strong relationships through education and talent. We hope all PhD students will find this experience valuable and continue their link with NWO and Shell."

This partnership will also create greater public awareness of Dutch universities in India and showcase the various opportunities The Netherlands offers to Indian students as a destination for higher education.

NOTES TO EDITORS

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Enquiries

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11. SHELL LUBRICANTS INDIA LAUNCHES INDIA'S FIRST 'LIFETIME ENGINE WARRANTY' FOR CONSUMERS

Jun 25, 2015

'First of its kind' offering by a lubricant manufacturer warranting your car's engine for up to 15 years

Mumbai, June 18, 2015: Shell Lubricants, the global leader in finished lubricants, today announced the launch of another industry first - 'Shell Helix Ultra Lifetime Engine Warranty'. Shell Helix Ultra with PurePlus Technology, the first motor oil made from natural gas was launched in India last year. On Shell Helix Ultra, this year, Shell is unveiling a first-of-its-kind engine warranty programme to motorists for up to 15 years/100,000kms, which makes for the average lifespan¹ of a car.

This lifetime engine warranty will be available exclusively for Indian-registered cars using Shell Helix Ultra with PurePlus Technology and will cover lubricant-related engine failures. In addition, a limited period warranty of 5 years is also offered to consumers using Shell Helix HX7. Car owners using Shell Helix Ultra or Shell Helix HX7 across India can avail this Engine Warranty program free of cost by registering on the Shell Lubricants' official Lifetime Engine Warranty website.

Speaking at the launch, **Nitin Prasad, Managing Director, Shell Lubricants India** said, "We are proud to be the first and only lubricant manufacturer in India to launch a Lifetime Engine Warranty for our consumers. Following the launch of Shell Helix Ultra with PurePlus Technology, we are so confident of the performance of our motor oil to protect against motor oil-related engine failure that we decided to offer consumers this warranty proposition.

This offers you added peace of mind, and lets you drive without worry, at no extra cost. With innovation at the heart of what we do, Shell has invested millions of dollars for over 40 years on research and development to create these next generation motor oils. Our motor oil delivers high levels of cleansing and protection for today's engines. With this programme, we aim to deliver the highest level of confidence and customer satisfaction and be the most trusted lubricant supplier."

Shell's latest innovation in lubricant technology - motor oils made from natural gas - was made possible by Shell PurePlus Technology. This is a revolutionary Gas-to-Liquid (GTL) process that converts natural gas into a crystal-clear base oil with virtually none of the impurities found in crude oil. This enables Shell Helix Ultra to provide superior wear² and corrosion protection³, deliver up to 3% fuel economy⁴, offer superior resistance to oil degradation⁵, and reduced oil consumption⁵ because of better lower volatility properties. No other motor oil keeps your engine closer to factory clean⁶

"Furthering Shell's formidable track record as a technology leader, we are excited to launch the Shell Helix Ultra Lifetime Engine Warranty in India which would serve as a testimony to the quality of our product. Shell Helix Ultra provides the consumer with optimal protection and performance for their car's engine. The engine is the heart of the car and ensuring a healthy engine is the mark of a smart driver.

All of our motor oils undergo rigorous testing to ensure they meet all major international industry and vehicle manufacturer standards. Shell Helix Ultra with PurePlus Technology provides superior resistance to oil degradation⁶ so the motor oil stays stronger for longer in exceptional high temperatures. Shell Helix Ultra also offers superior wear protection to help extend engine life by protecting surfaces from wear beyond latest industry standards⁷." said **Akhil Jha**, **Vice President, Technical, Shell Lubricants India** "We at Shell Lubricants believe that technology breakthroughs and innovation hold the key to bettering our consumers' driving experiences. The warranty programme backed by Shell PurePlus technology is another such breakthrough. We will engage in an extensive media/activation outreach over the next few months to optimise awareness amongst our target consumers and different stakeholders.

The campaign would aim at sensitising them of the importance of the engine, its maintenance, the role of the right lubricant and our warranty offering. We're confident that more and more consumers will sign on for this unique offering and avail it to their best benefit," said **Mansi Tripathy, Chief Marketing Officer, Shell Lubricants India.**

The Warranty starts 30 days or 1000 Km run (whichever is later) after enrolment at <u>www.shell.com/warranty</u>; the enrolment has to take place within 60 days from the purchase date (as documented by transaction receipt) of Shell Helix Ultra/Shell Helix HX7 engine oil and engine oil change. The Lifetime Engine Warranty will cover 13 engine parts.

For more details and T&C, please visit www.shell.com/warranty.

¹Fifteen years is in line with the registration certificate for a vehicle in India

²Based on Sequence IVA wear test

³Based on sequence VIII engine test

⁴Depending on the viscosity grades, Based on ACEA M 111 fuel economy results compared with the industry reference oil

⁵Compared with API SN specification and based on Sequence IIIG oxidation and deposit tests carried out at an independent laboratory

⁶Compared with API SN specification and based on Sequence IIIG oxidation test

⁷Compared with API SN specification and based on Sequence IVA engine test carried out at an independent laboratory

About Shell Lubricants

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We also provide technical and business support to customers. We offer lubricant-related services in addition to our product range. These include: Shell LubeMatch –the market leading product on-line recommendation tool, Shell LubeAdvisor - helps customers to select the right lubricant through highly trained Shell technical staff as well as online tools, and Shell LubeAnalyst - an early warning system that enables customers to monitor the condition of their equipment and lubricant, helping to save money on maintenance and avoid potential lost business through equipment failure.

Shell's world-class technology works to deliver value to our customers. Innovation, product application and technical collaboration are at the heart of Shell lubricants. We have lubricants research centres in China, Germany, Japan (in a joint venture with Showa Shell), and the USA. We invest significantly in technology and work closely with our customers to develop innovative lubricants.

We have a patent portfolio with 150 + patent series for lubricants, base oils and greases; more than 200 scientists and lubricants engineers dedicated to lubricants research and development. Customer benefits include lower maintenance costs, longer equipment life and reduced energy consumption. One of the ways we push the boundaries of lubricant technology is by working

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receiving and re-gasification terminal. It also has a downstream business marketing fuels, lubricants and Specialty products. Shell Lubricants' India operation is part of Shell's long-term commitment to India and its support for the country's increasing energy needs. Shell Lubricants' customers in India include Wartsila, Maruti Suzuki, Hyundai, Ford and Thermax.

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12. CAUTIONARY NOTE

The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate entities. In this press release "Shell", "Shell group" and "Royal Dutch Shell" are sometimes used for convenience where references are made to Royal Dutch Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to subsidiaries in general or to those who work for them.

These expressions are also used where no useful purpose is served by identifying the particular company or companies. "Subsidiaries", "Shell subsidiaries" and "Shell companies" as used in this press release refer to companies over which Royal Dutch Shell plc either directly or indirectly has control. Companies over which Shell has joint control are generally referred to "joint ventures" and companies over which Shell has significant influence but neither control nor joint control are referred to as "associates".

In this release, joint ventures and associates may also be referred to as "equity-accounted investments". The term "Shell interest" is used for convenience to indicate the direct and/or indirect (for example, through our 23% shareholding in Woodside Petroleum Ltd.) ownership interest held by Shell in a venture, partnership or company, after exclusion of all third-party interest.

This press release contains forward-looking statements concerning the financial condition, results of operations and businesses of Royal Dutch Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements.

Forward-looking statements include, among other things, statements concerning the potential exposure of Royal Dutch Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "goals", "intend", "may", "objectives", "outlook", "plan", "probably", "project", "risks", "schedule", "seek", "should", "target", "will" and similar terms and phrases.

There are a number of factors that could affect the future operations of Royal Dutch Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this press release, including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell's products; (c) currency fluctuations; (d) drilling and production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions;

(i) the risk of doing business in developing countries and countries subject to international sanctions; (j) legislative, fiscal and regulatory developments including regulatory measures addressing climate change; (k) economic and financial market conditions in various countries and regions; (l) political risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental entities, delays or advancements in the approval of projects and delays in the reimbursement for shared costs; and (m) changes in trading conditions.

All forward-looking statements contained in this press release are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements. Additional risk factors that may affect future results are contained in Royal Dutch Shell's 20-F for the year ended December 31, 2012 (available at <u>www.shell.com/investor</u> and <u>www.sec.gov</u>). These risk factors also expressly

qualify all forward looking statements contained in this press release and should be considered by the reader.

Each forward-looking statement speaks only as of the date of this press release, 3 February 2014, Neither Royal Dutch Shell plc nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statement as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this press release.

We may have used certain terms, such as resources, in this press release that United States Securities and Exchange Commission (SEC) strictly prohibits us from including in our filings with the SEC. U.S. Investors are urged to consider closely the disclosure in our Form 20-F, File No 1-32575, available on the SEC website <u>www.sec.gov</u>. You can also obtain these forms from the SEC by calling 1-800-SEC-0330.